

Case Studies



APTELECOM



Digital Infrastructure

Scenario One Consultancy support for client development plan

Customer Top 5 global consulting firm



Project planning can be viewed as generic. By adding APTelecom's expertise to the consultancy firms' solution, enabled the consultancy firm to offer a larger scope of works, generating additional revenues.

Scenario Two US Carrier International investment & expansion

Customer US Carrier



Not only have all CAPEX costs been recovered ahead of cash being deployed, incremental revenue beyond this of \$5,000,000 has been generated.

Scenario Three Asian Carrier SE Asia investment

Customer Asian Carrier



Prior to retaining APTelecom no revenue had been generated.

Scenario Four

Consortia procurement strategy

Customer

Consortia of African Governments



Price-points that each membercountry was buying at ahead of formation more than double of what they are now.



International Telecommunications Specialists

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