



Pre-Sales

Post-Sales

Performance-Sales

APTelecom a global data tele-communications carrier and consultancy business with expertise in Emerging Markets – (Asia and Africa), coupled with vast industry experience in the commercialization of submarine cable systems and capacity sales on all major routes. AP-Telecom combines superior quality cost-competitive tele-com movement products with strategic advisory and cloud solutions.

Telecom Movement

International markets for leased access are fragmented and uniquely complex. APTelecom bridges the gap by providing intelligence and transparency for telecom and enterprise network buyers via our proprietary multi-operator network access platform.

Cloud Solutions

APTelecom Capital Solutions pairs its own telecom industry expertise with the investment banking and capital markets capabilities, and offers a suite of products and execution services rooted in a strong tradition of unwavering dedication to quality and client service.

Emerging Markets Consulting

Our extensive experience and suite of proprietary solutions enable us to provide a variety of strategic advisory and management support services that enable growth and facilitate critical decision making when clients need it most.

Pre-Sales

With a combined 100 years in the submarine cable industry, APTelecom is the preeminent cable system presales sales specialists, with the capability to deliver qualified presales to any system looking to seek funding or expansion. APTelecom has proven capability of selling capacity for new builds and established systems ranging from Asia, Africa, Americas, Europe, and the Middle East.

Quick Facts

- Founded in 2010
- Telco License Holder
- Privately Funded
- Global Coverage

Why Choose APTelecom?

Clients rely on APTelecom as a trusted advisor and partner in identifying and analyzing infrastructure assets and needs, and in the provision of proprietary information, advice, and expertise to support critical decision making and project planning execution. Put simply, APTelecom's ability to seamlessly transcend the gap between operational requirements and broader strategic and capital needs, and to provide best practices strategy and execution that deliver exceptional results.

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